FUTURE OF FAITH

Listening and Trust/Influence Fact Sheet

This fact sheet features data about the impact of listening on trust, relationships, and influence from our recent (2024) nationally representative study. We surveyed 884 adults (22-55) and 1138 teenagers (13-19) and interviewed 20 people between the ages of 18-55.

I feel more connected to someone when they listen without judgement.

Adults (22-55) Teenagers (13-19)

81% 74%

If the other person shows empathy and understanding, it is important ot building trust.

Adults (22-55) Teen

Teenagers (13-19)

73%

71%

When someone listens attentively to me, it strengthens my relationship with that person.

Adults (22-55)

82%

Teenagers (13-19)

84%

Someone giving me space to talk without interruption builds trust.

Adults (22-55)

Teenagers (13-19)

73%

72%

Remembering details from a previous conversation is important to building trust.

Adults (22-55)

Teenagers (13-19)

72%

67%

Adults

I trust someone more when they listen and follow up rather than

simply sharing their own thoughts.

Adults (22-55)

Teenagers (13-19)

71%

70%

"I think that it's a lot
easier to trust
somebody if you feel
heard. There's a safety
that comes in a
relationship."
-Aubrey, 34

I have high trust for people have a relationship with.

Adults (22-55)

Teenagers (13-19)

70%

76%

The other person asking follow-up questions is important to building trust.

Adults (22-55)

Teenagers (13-19)

65%

56%

If the other person respects my opinions even if they disagree, it is important to building trust.

Adults (22-55)

Teenagers (13-19)

74%

75%

FUTURE OF FAITH Sacred Tools for Courageous Connection Listening and Trust/Influence Fact Sheet

"I don't tend to trust authority figures...I would definitely be more likely to listen to someone who...I felt was listening to how I was feeling." -Christopher, 41

"It makes me feel valued when somebody takes the time to really make eye contact and listen and nod and engage.

When I feel like they're engaged... that builds trust."

-Stephanie, 39